



## **STORE MANAGER (m/f)**

### **Metzingen Outlet**

Coach, founded in 1941 is America's premier modern luxury accessories brand and a leader in international markets. We are a designer and marketer of high quality modern accessories that complement the diverse lifestyles of today's consumer. Coach offers excellent career growth opportunities, competitive salaries and great benefits within a dynamic work environment.

Coach brings together strong, collaborative people in a dynamic culture of mutual respect, support, and passion for the brand and product. We believe innovation drives winning performance, and we constantly challenge ourselves to be the very best we can in every aspect of our business. You will be surrounded by some of the best and brightest people in the industry. At Coach you will be in great company!

**Primary Purpose:** The Store Manager manages the store by maximizing store productivity and profitability through teambuilding and staff development, goal attainment, and by ensuring compliance with all COACH standards. The Store Manager leads by example, sets the tone for the store, and provides feedback to the team which will result in more efficient, productive, and profitable stores that exceed the Coach Service expectations. It is their role to protect the Coach Service environment by consistently making decisions that enhance the customer's experience in the store and with the brand.

**The successful individual will demonstrate the following proficiencies:**

- Takes ownership and accountability for the store
- Shows leadership through role modeling Coach Service behaviors and Coach selling standards
- Inspire the team to meet and exceed performance standards
- Acts as advocate for the team while ensuring everyone is performing at their best
- Communicates effectively with the area manager, peers, supervisors, and corporate partners
- Develops plans to address key business issues, and utilizes plans to impact business and achieve desired results

**The accomplished individual will possess:**

- Proven experience in a retail service environment in a Store Management position
- Ability to communicate effectively with customers and staff
- Very good people management skills
- Ability to work a flexible schedule to meet the needs of the business
- Knowledge of, and ability to use Microsoft Excel, Word, PowerPoint, and Outlook
- Very good English and German skills

**If you are interested, please send your CV in English, salary expectations and availability to:**  
[sbinder@coach.com](mailto:sbinder@coach.com)

Also, please feel free to visit our website and discover Coach: [www.coach.com](http://www.coach.com)