



JOB TITLE:  
DEPARTMENT / LOCATION:  
REPORTS DIRECTLY TO:

**STORE MANAGER**  
**OUTLET METZINGEN**  
**RETAIL AREA MANAGER**

### COMPANY PROFILE

As one of the world's most celebrated fashion designers, Karl Lagerfeld is globally renowned for his aspirational and cutting-edge approach to style. The iconic designer's namesake fashion house reflects his own signature aesthetic through creative, cool and accessible-luxe apparel and accessories.

KARL LAGERFELD delivers distinctive style and quality to consumers through a breadth of collections including ready-to-wear for men and women, accessories, bags, kids wear, watches and eyewear and premium fragrances, which were added to the portfolio in 2014. In 2015 the company announced the launch of its online global women's flagship store on Karl.com.

The KARL LAGERFELD brand integrates its unique approach to design with an innovative digital strategy and global 360-degree vision, reflected through an expanding global network of retail stores and wholesale locations. KARL LAGERFELD is headquartered in Amsterdam and Paris' Saint-Germain-des-Prés district.

### POSITION

We are recruiting for a **Store Manager for our new KARL LAGERFELD FACTORY OUTLET STORE in Metzingen**, opening in March 2019. This a fantastic opportunity to join a strong and successful business with ambitious yet realistic growth plans. This position is responsible for achieving the sales and profit targets. You manage and coordinate the daily operations of the store and sales staff and report the results of your work to the Head Office in Amsterdam. You will work continuously on improving the service quality in the store and ensure that a store ambience is achieved in line with the corporate identity.

### PROFILE

- Minimum of 4 years of progressively responsible Retail/ Outlet experience, with a minimum 3 years management experience
- You are strong in building and maintaining customer relationships and you also like to work with different departments, you think ahead and bring structure
- Good knowledge of the fashion retail market and customer
- Extensive experience and ability to lead the delivery of a high level of customer service
- Retail operations, budgeting, KPI coordination, customer service, leadership and sales experience required
- Communicate honestly, openly and constructively
- Build team commitment and drive a positive atmosphere on the sales floor
- Contribute to an inclusive culture of diverse styles and talents working toward a clear purpose
- Ability to communicate and report (orally and written) in English
- Demonstrate flexibility and innovation in recognizing and reacting to the changing business environment
- Set challenging but obtainable goals with an emphasis on service quality, and customer satisfaction, as well as financial performance
- You love working in the fashion business
- You love to work with international clients

If you're interested in this job, please send your motivation and CV in English to:

**Saskia.Schenk@karllagerfeld.com** using 'Store Manager Metzingen' as subject.

**Please note that if your application is successful we will contact you within three weeks.**