

# BOTTEGA VENETA

Discretion, quality, and craftsmanship - Bottega Veneta has created a new standard of luxury since its founding in Vicenza in 1966. Steeped in the traditions of Italy's master leather craftsmen and long celebrated for its extraordinary leather goods, Bottega Veneta has recently emerged as one of the world's premier luxury brands. The company's famous motto, "When your own initials are enough," expresses a philosophy of individuality and confidence that now applies to a range of products.

## **Sales Assistant**

### **Main Assignments**

- Finalize sales targets achievements in line with company strategy.
- Use effective selling techniques to maximize the business potential of the stores
- Contribute to build team working sharing information and best practices
- Collect and update customer information to ensure an efficient use of CRM and Client Book
- Uphold respect of the company standards and procedures
- Keep stock info updated and follow store-to- store transfer request procedures
- Cultivate customer relationships
- Deliver excellence in customer service in alignment with the company standards

### **Qualifications**

- Excellent customer and service attitude and high flexibility to adapt to several types of Customers
- Sales experience preferably in fashion & luxury contexts
- Excellent communication and empathic skills
- Commercial results orientation
- Good team player
- Multitasking, flexible
- Capacity to work in a fast moving, dynamic and stressing environment

Please apply online through <https://fashionunited.de/jobs-in-der-mode/sales-assistant-metzingen-1096762> or directly in the store to the store manager Warwara Chatzigiannidou.